

# SOUTH AFRICA

Unlike some conservatives in the trade, we firmly believe that South African wines now offer very exciting prospects. Considerable growth in On-Trade sales has occurred—approximately 25% a year for the three years before the credit crunch. Currently the country is No. 9 in the U.K. import rankings.

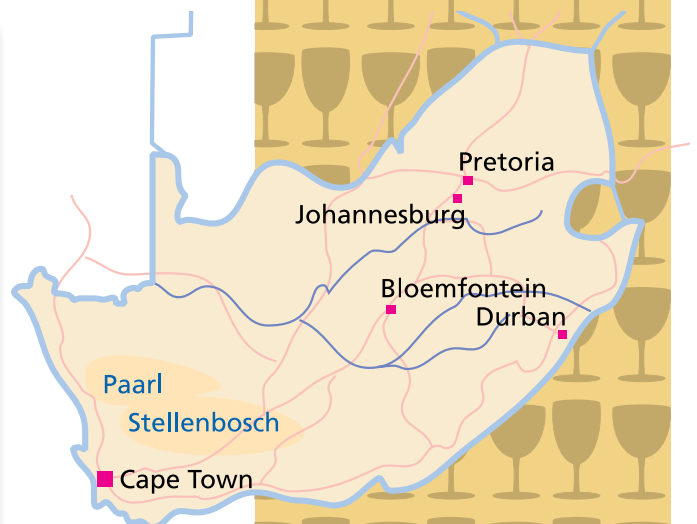
We are sure that the level of investment past and present combined with South Africa's natural advantages means that this country is set to offer the U.K. purchaser continued excellent value and an increasing variety.

## NIEL JOUBERT

Niel Joubert's property at Paarl produces some 2000 tons of grapes of which just 10% are chosen by their young winemaker to carry the Joubert label. Their entry to the U.K. market with that label in the U.K. is comparatively recent, in 2000, they entered the International Wine Challenge and were awarded a silver medal competing against more expensive wines. John Platter is the South African wine guru who publishes an annual review of virtually all South African wines. He described Neil Joubert's Chenin Blanc as delicious but advised caution as the excellence of the winemaking hides the alcoholic strength.

## LYNGROVE

We chose to list the Lyngrove Collection range of wines because they fulfilled our criteria so very well when we tasted them. The wines are excellent quality and great value for money. The winemaker, Chris Rabie, is young and innovative and dedicated to making wines which have lots of fruit balanced by good acidity and soft tannins. His wines retain the ability to surprise because of their excellence; we were then surprised and gratified to find, after our decision to list them, how highly rated the Lyngrove wines had been in various tastings and competitions even in France!



# RED

££

## Gordon's Bay Pinotage

A blackcurrant bouquet with cherry and bramble flavours integrated with velvety tannins and a hint of spice on the finish.

Taste Guide

D

Trade Sales Price

£3.63

## Cape Reflections Red

Mainly tank fermented to produce an easy drinking wine filled with red berry fruit.

B

£3.75

## Clear Mountain Cinsault Ruby Cabernet

Light and fresh and very smooth and rounded.

A

£3.91

££

## Larks' Ridge Pinotage Merlot

Luscious but dry with plenty of fruit and a spicy finish.

C

£3.99



## Running Duck Fairtrade Shiraz

The first organic winery worldwide to gain Fairtrade certification produced this spicy but smooth and rounded Shiraz which is simply scrumptious.

D

£4.39

## Lyngrove Collection Merlot

Lovely concentration of rich, full flavoured plummy fruit with a sustained spicy finish.

C

£4.43

## Lyngrove Collection Pinotage

Well balanced, medium bodied mulberry flavours with none of that characteristic 'burnt rubber' here, this is delicious wine. Try it and discover Pinotage.

C

£4.43

## Lyngrove Collection Cabernet Sauvignon

Classic blackcurrant, mint and cedar to the fore with a long velvety finish. This is New World winemaking recognizing Old World expertise resulting in a delicious presentation of black fruits.

D

£4.43



## The River Garden Shiraz Cabernet

The Shiraz provides bramble, spice and white pepper; the Cabernet gives currants and touches of mint. The winemaker has been charged by the proprietor to achieve 'quality without compromise'. The result is a wine that shows a real touch of class in a glass.

D

£4.95

## Niel Joubert Pinotage

The signature red grape of South Africa. Tantalising aroma with intense colour and bold berry flavour. This wine is beautifully balanced with soft tannins.

D

£4.99

## Morgenhof Vineyard Red

This provides New World fruit and Old World backbone and is excellent.

D

£6.65

# ROSÉ

## Peak's View Pinotage Rosé

This wine has generous raspberry fruit character that finishes with a lingering sumptuous aftertaste.

2C

£4.25



## Running Duck Fairtrade Shiraz Rosé

An organic Fairtrade rosé which has an attractive colour and a full flavour which can be drunk with food or on its own.

2C

£4.39





# WHITE

££

## Gordon's Bay Chenin Blanc



This Chenin is a real gem! Balanced, elegant medium bodied wine with smooth fruit and soft refreshing acidity representing outstanding value.

Taste Guide

3

Trade Sales Price

£3.63

## Cape Reflections White

Harvested early in the season to preserve its freshness and zest. Unwooded and lovely with tropical fruit flavours and a crisp dry finish.

2

£3.75

## Clear Mountain Chenin Blanc

Popular aperitif wine because of its freshness appealing to all tastes.

3

£3.91

## Clear Mountain Chenin Colombar

The addition of Colombar to the Chenin adds refreshing citrus flavours.

2

£3.91

££

## Larks' Ridge Reserve Chardonnay



Classic dry white with added richness and flavours of apple, pear and tropical fruits.

2

£3.99

## Rooiberg Cape White

Lashings of lemony Colombar fruit make this good on its own or with food.

2

£4.15



## Niel Joubert Chenin Blanc

A quite remarkable wine packed with a full rich flavour. Great weight of fruit balanced with zingy acidity and a long finish.

3

£4.19

## Niel Joubert Sauvignon Blanc

Made in Paarl, the Joubert estate makes Sauvignon Blanc to a fuller and richer style. Packed full of fruit complexity with a lingering tropical fruit finish.

2

£4.19



## Running Duck Fairtrade Chenin Sauvignon

Fruity, tasty and attractive combination of two popular grapes producing a lovely guava nose followed by a refreshingly grassy palate.

1

£4.39



## Lyngrove Collection Sauvignon Blanc

Zesty aromas of freshly cut grass, capsicum and green figs. Mouth-watering, refreshing acidity brings out generous pineapple and kiwi fruit flavours. Well balanced and easy to drink but also full of award-winning complexity.

1

£4.43

## Lyngrove Collection Chenin Blanc

Crisper than most Chenins with plenty of ripe fruit. Beautifully balanced wine with lots of natural, soft acidity. Fabulous tropical fruits created by the 'golden triangle' of vineyards cooled by South Coast breezes.

2

£4.43

## The River Garden Sauvignon Blanc

An illustration of South Africa's progress. Gooseberry and grass aromas and flavours with refreshing acidity.

1

£4.95

## Niel Joubert Voice Viognier

100% Viognier wine which is deliciously different with its soft, off-dry finish combined with aromatic, spicy taste.

3

£4.99

## Morgenhof Chenin Blanc

This Chenin Blanc has won South Africa's Chenin Challenge because of its powerful creaminess. A superb example.

2

£7.25





# Fair Trade Matters...

## Running Duck - Stellar Organics

Our Stellar Organics range are not only farmed organically BUT they are also from the first Fairtrade Organic winery in the world. The Fairtrade mark guarantees growers a fair price for their wine and each case sold in the U.K. means a further investment in projects to benefit the property, the workers and the local community.

You might expect such wines to carry a premium yet they are still very reasonably priced despite the Chancellor's duty increases.

A noticeable feature on the labels is the picture of the ducks. They are used to keep the population of worms and other insects in check. Good fruit bearing vines prefer to struggle to develop their root systems in stony or pebbly soil unlike most arable crops requiring more fertile soil where worms are definitely friends.