

# CHILE

It seems very difficult to realise how recently Chilean wines have entered U.K. markets. Twenty years ago, most Chilean wine was very cheap and all consumed domestically. Now we find our customers require an extensive range of Chilean wines especially at House and Entry Level. We have chosen our suppliers very carefully for their ability to produce quality wines with their appropriate varietal flavours which offer good value drinking and this is shown by the quantity of ££ overleaf. This year we have introduced the Vina Sutil range because we wish to present another grower to you who has a similar commitment to quality.



## CASA SILVA

Casa Silva is not the best known Chilean wine name in Great Britain but it ought to be. The reason is simple - no other Chilean winery has won as many domestic and international awards for its wines. The business is a family firm with Colchagua vineyards and produces premium wines at unmatched prices. This was recognised by Robert Parker, the world renowned American wine critic. In his review of Chilean wines, the Casa Silva Cabernet Sauvignon was one of the top five wines and by far the cheapest. Their Casa Silva Carmenère won the first and subsequent Carmenère competitions. No wonder that we consider the Cabernet Carmenère to be an Absolute Gem. The Casa Silva wines show the benefit of old wines and careful hand-crafted winemaking. Our picture shows the team at work!

## CARMENÈRE

It is perhaps odd to be comparing Chile of the New World with St. Emilion, that bastion of the Right Bank of Bordeaux. However Carmenère, now Chile's own red wine grape, started there along with Cabernet Sauvignon, Merlot etc. Even now Carmenère is one of the limited number of permitted varieties of grape for St. Emilion but is used very rarely.



### What happened ?

Merlot is surprisingly a comparatively recent grape. Two hundred years ago, there was more Carmenère. They share the same qualities - luscious fruitiness, forward development and high yields. Along came the dreaded phylloxera disease and Carmenère disappeared apparently. It took until 1994 for it to be realised that a lot of Chilean Merlot was actually Carmenère. Red faces all round for growers and experts alike!!





## RED



££

### Las Montanas Merlot

Soft with succulent berry and damson flavours and a pleasing hint of cinnamon spice.

££

### Las Montanas Cabernet Sauvignon

Smooth, easy drinking and packed with ripe currant flavours and a warm, peppery finish.

££

### Simplicity Cabernet Sauvignon

Packed with ripe blackberry and plum flavours with a hint of chocolate. A good example of well structured Chilean Central Valley winemaking.

££

### Simplicity Merlot

Smooth, succulent and plummy style with delicate hints of spice and crushed black pepper. Extremely popular and well priced.

££

### Larks' Ridge Cabernet Sauvignon

Fresh and deep flavoured red with good depth of flavour.



### Concha y Toro Mountain Cabernet Sauvignon

Concha are one of Chile's best known producers, particularly famous for their care and quality control. The Cabernet is lip-smackingly full of flavour.

### Concha y Toro Mountain Merlot

Concha's Merlot is soft, round and warm with a smooth, weighty palate and intense plum and cherry flavours.

### Vina Sutil Merlot

Black cherry and bramble scented with a smooth and weighty palate.

### Vistamar Sepia Pinot Noir

A very properly made Pinot oozing summer berry flavours with a juicy, slightly spicy finish.

### Casa Silva Cabernet Carmenère

70% Cabernet and 30% Carmenère produces very fresh and intense currant flavours with notes of allspice and cedar. Soft tannins and excellent balance give a very long lingering aftertaste and show why Casa Silva is Chile's most award winning producer.



### Estampa Carmenère Merlot

Lovely colour, ripe deep taste and delicious.

### Casa Silva Carmenère Coleccion

Spicy, full-bodied and prize-winning wine with great structure and power.

### Vina Sutil Reserve Merlot

The extra concentration of flavour from a Reserve wine is very apparent here with rich, creamy vanilla texture and a sustained length of aftertaste.



Taste Guide	Trade Sales Price
B	£3.33
C	£3.33
C	£3.69
C	£3.69
B	£3.99
C	£4.23
C	£4.23
C	£4.29
B	£4.99
D	£5.19
B	£5.33
D	£5.69
C	£5.99



## ROSÉ

££

### Las Montanas Merlot Rosé

Stylish with good red berry fruit feel and soft refreshing acidity.

Taste  
Guide

2A

Trade  
Sales Price

£3.33

££

### Simplicity Cabernet Merlot Rosé

Concentrated cherry and raspberry fruit. A persistent lingering aftertaste and soft acidity makes this rosé extremely attractive drinking.

2B

£3.69

### Vina Sutil Cabernet Sauvignon Rosé

Extremely attractive because of the strawberry and raspberry fruits which make it a taste of summer for all seasons.

2B

£4.29



## WHITE

££

### Las Montanas Sauvignon Blanc

Lovely herbaceous tropical fruit flavours with refreshing balancing acidity.

1

£3.33

££

### Las Montanas Chardonnay

Smooth and satisfying with ripe peach and pineapple flavours and a hint of creamy richness.

2

£3.33

££

### Simplicity Sauvignon Blanc

Tantalising ripe citrus tropical fruit flavours. Classic young, zingy, fresh and herby feel.

1

£3.69

££

### Simplicity Chardonnay

Very versatile medium-bodied varietal with scents of apples and melon. Soft, round and refreshing with a grapey finish.

2

£3.69

££

### Larks' Ridge Sauvignon Blanc

Super entry level Sauvignon with lots of fruit and tangy flavours.

1

£3.99

### Concha y Toro Mountain Chardonnay

Lots of vibrant, lemony fruit with very careful oaking make this well-balanced and with a long finish.

2

£4.23

### Concha y Toro Mountain Sauvignon Blanc

Herbaceous Sauvignon which is crisp, dry and refreshing.

1

£4.23

### Vina Sutil Chardonnay

Good balance of citrus Chardonnay fruit and honey and vanilla tones.

2

£4.29

### Vina Sutil Sauvignon Blanc

A vibrant and refreshing taste and feel in the mouth with a classic gooseberry and elderflower finish.

1

£4.29

### Estampa Viognier Chardonnay

Aromatic, smooth and very, very drinkable.

2

£4.84



### Casa Silva Chardonnay Semillon

Made from over one hundred year old, low yielding vines, this internationally acclaimed wine is hand-crafted from the finest strips of vineyard.

2

£5.19

### Vina Sutil Reserve Chardonnay

This Reserve Chardonnay has excellent citrus and tropical fruit flavours, rich vanilla complexity balancing weight and a long, lingering aftertaste.

2

£5.99

